



FINANCIAL RELEASE

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ALPHA M.O.S
IMPORTANT TURNOVER INCREASE/ +21%
(October 1, 2014 to December 31, 2014)

IMPORTANT INCREASE IN ORDER BOOK: +51%

From October 1 to December 31, 2014 Alpha MOS achieved a turnover of 2,073 K€ before taxes.

In M€ IFRS standards Unaudited figures	T4 2014	T4 2013	Variation
Turnover	2,07	1,71	+21%

Over this period, the order intake represented 2,267 M€ (versus 1,965 M€ at December 31, 2013) and the order backlog at December 31 was 1,886 M€ (versus 1,276 M€ at December 31, 2013 adjusted for the cancellation of the Perseid contract), hence an increase by 51%.

In order to be aligned with the fiscal year of the DMS Group, the Alpha MOS financial year will now close at the 31st of December of each year. Consequently, Alpha MOS closed the year on December 31, 2014, an exceptional year of 3 months (October 1 to December 31, 2014). The results of the year will be published April 30, 2015.

Over the period, ALPHA MOS has continued to focus on food quality markets by implementing a management structure of key accounts whose buying potential at the plant level is important. The company has just launched its environmental effort focused on air quality and air safety through a new dedicated sales structure that presented our products RQ Box during Pollutec Exhibition held in Lyon in early December.

Japan represents more than 35% of the turnover; Europe increased significantly, 27%, the US 18% and the rest of Asia including China, 15%.

The evolution of the activity is positive in all geographic areas and is particularly strong in Japan with an increase by 134% compared to N-1 over the same period. We have also increased sales by 100% in Europe (excluding France).

While focusing sales efforts towards high margin products, such as autonomous data processing software for identifying odors simplified for production control, sales of which were started during this period almost on all territories, Alpha MOS maintains its research efforts by focusing on electronic nose products for the analysis of food production and miniaturized sensors for consumer applications and / or appliances.

Finally, the company is pursuing the actions on cost control incurred during the previous fiscal year to continue the improvement in profitability.

Dr Jean-Christophe Mifsud, CEO of Alpha M.O.S comments: « *During this 3-month exercise (October-December 2014), the company has successfully completed two capital increases underwritten by DMS (Diagnostic Medical Systems) and the market (including some historical shareholders of Alpha MOS). These have allowed, beyond the entry of a shareholder, to have access to renewed funding, not only to complete our restructuring autonomously but also to continue our development of instruments for the industry and the general public. We have also given up gradually and in a sustainable manner, certain balances (debts generated as a result of the Chapter 11 situation, such as inventory levels and relationships with suppliers. The company also continued its development and marketing efforts on its own products while studying possible synergies with DMS in the field of non-invasive medical diagnosis in Point of Care.*

Finally, Alpha MOS remains focused on the improvement of the profitability and of our business efficiency by reorganizing our structure and increasing the focus on selected markets. These efforts have had a very positive impact in the second half of the year 2013 - 2014 and should also be positive in this 3-month period. »

About Alpha M.O.S.

Alpha M.O.S. (Euronext Paris, compartment C, ISIN: FR0000062804-ALM), is the worldwide leader of electronic nose, electronic tongue and electronic eye for industrial use, specialized in the digitization of smell, taste and vision. Created in 1993 by Jean-Christophe MIFSUD, Alpha M.O.S. has a presence in Japan, China, and United States and has more than 2.000 instruments installed worldwide.

For more information: www.alpha-mos.com

CONTACTS:

Jean-Christophe MIFSUD
CEO
Ph : 05 62 47 53 80
finance@alpha-MOS.com

Yannick AUTHIE
CFO
Ph : 05 62 47 53 80
finance@alpha-MOS.com